

Draft

Operating Committee Minutes
November 02, 2011

Meeting opened by Chairman, William Herman at 8:38 a.m.

Jim P. stated that a quorum was present in that six of the seven voting members were in attendance.

Approval of minutes of the OC Meeting of September 13, 2011 as posted on the web site and delivered at this meeting.

Motion by Joseph Jesseman to accept the minutes of Sept. 13, 2011 as received. Second to the motion by Mark Stetson. Vote taken; all votes in favor, none opposed.

Review of 2012 proposed budget and 2011 expenditures year to-date.

Co-op Director, Jim Presher began the review with page 2 showing the total 2012 Budget Summary and anticipated expenses for 2011 year end.

Jim stated for the new members how the budget is prepared and presented. Jim noted that the WCC tipping fee (amount paid to WCC) is less for 2012 due to the lower GMQ number established at the October 20, 2011 GMQ meeting.

All items were reviewed and a WCC tipping fee of \$56.00 and a GMQ fee of \$12.00 were the proposed amounts.

Looking at the designated funds Paul M. asked why such an increase in two of these accounts. Jim P. said that the amount to be deposited to the Landfill Closure Fund for 2012 is double the previous year due to a catch up that needs to be done as per the State of NH DES requirements for this Fund. Previously the interest rate was not calculated in the correct amounts and a correction is required.

Joseph J. asked who prepares this estimate. Craig Musselman said that his office prepares and is required to file yearly on our behalf an annual report and estimate as to the amount to be set aside for the eventual closing. NH DES then responds as to if they agree with our calculations or adjustments are needed.

A second fund The Long Term Maintenance (30 year) Fund is also required and that is also state mandated is showing a \$15,000 increase. The third fund, Long Term Maintenance (100 year) which is not state mandated, the deposit to that account has been decreased by \$6,000.

WCC contract we are only paying for actual tons delivered.

Jim P. then presented a second option with the price staying level at \$66.80 from 2011 by applying another \$112,000 from the reserves. Copies were passed out.

George Turcotte asked what the rate would be if no reserves were applied. Jim P. said \$78.56. Discussion followed about the use of reserves and the fact that if we continue to supplement the budget in this manner we will exhaust those reserves in a couple of years and then be hit with higher numbers.

Looking at the economic situation at this time most members were of the feeling that it would be best to stay level than to raise tipping fees at this time.

Jeff Hoadley of Concord said that perhaps some of their tonnage has gone elsewhere but with 10 different haulers working in the city they cannot be policing who is and is not showing up at the facility or going elsewhere.

A motion was made by George Turcotte to keep the price for the 2012 budget at \$66.80, second to motion by Mark Stetson.

Paul M. added that in a few years with the recycling facility we should be seeing revenues that will help offset the tipping fees.

Jim P. said he has spoken with the management at WCC and they are aware of the issues we are dealing with and are willing to look into options that would help all.

Craig noted that we are still working on the tax issues with WCC and the City. Jeanne B. asked if the tax rates for 2011 had been received. Craig said not to our knowledge, WCC has not yet provided us with copies of tax bills. Craig said that the city is making a point that they could be hurt in the long run if they were to adopt the lesser amounts previously set by DRA.

Jim P. said we had recently received a check from WCC in the amount of \$99,000 that was from a rebate for DRA taxes paid previously.

Jeff H. asked if we know what other facilities are charging for tipping fees? Craig said low to mid \$60's and that some of the commercial trash is going north due to lower prices, which has reduced our delivered amounts.

Bill Herman reminded all that there is a motion on the floor.

A vote was taken on the motion by George T. and second by Mark S. to propose the budget at the rate of \$66.80 for 2012 to the Joint Board at our annual meeting. All votes in favor, none opposed. Motion passed.

Paul M. added that we need to make it clear that there are liabilities for everyone if they choose to break the contract.

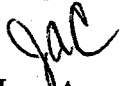
Dave H. asked if Jim or Craig would review the reasons why we are not able to get more trash from outside the Co-op. Jim explained that last year he had three communities who were ready to sign on with us but they went to the haulers and said this is what the Co-op is offering and we were undercut in the process.

Dave H. then asked what the difference was. Jim P. said that they were getting three to five year contracts at \$3.00 to \$5.00 less per ton.

Joseph J. said he is troubled by the fact that WM cuts us off. Craig said they own the facility not us and they can contract outside waste to fill the plant.

No further business motion to adjourn at 10:25 a.m. by George Turcotte and a second by Mark Stetson.

Respectfully Submitted



Jean Ann Cooper
Recording Secretary

Attendees

Operating Committee Members:

Mark Stetson
Jeanne Beaudin
Jeff Hoadley
George Turcotte
Paul Moynihan
Joseph Jesseman

Andover Rep.
Belmont Rep.
Concord, Alt. Rep.
Franklin, Rep.
Laconia, Rep.
Tilton, Rep.

Others: David Hartman, Warner Rep., Bill Herman, Co-op Chairman, Weare, Craig Musselman, CMA Engineers, Co-op, Jim Presher & Jean Ann Cooper, Co-op